



Commercial Auto

Coverage for Tradesmen and Artisans

[ar - ti - san :
A skilled manual worker; a craftsperson]



Sagamore Insurance Company

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Phone: (800) 224-1221

Fax: (800) 332-9715

E-mail: artisan@sagamoreinsurance.com

www.sagamoreartisan.com

Coverage for Tradesmen and Artisans

What is Commercial Auto?

Commercial Auto is a program designed for pickups, vans, utility vehicles and autos used primarily by small businesses to transport equipment, tools and supplies to and from a job location.

Sagamore Insurance Company is an “A+” rated subsidiary of Baldwin & Lyons, Inc. Baldwin & Lyons has been providing insurance for the trucking industry since 1930.

Contact us to become a Sagamore Commercial Auto producer.

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Who's Eligible:

To be eligible, your client must have the following:

- 1.) **1-6 vehicles**
- 2.) **Drivers that meet Sagamore's criteria for driving records and experience.**
- 3.) **One of the following primary trades:**
 - Carpentry
 - Carpeting/Flooring
 - Electricians/Electrical Work
 - Glass/Glazing
 - Heating/Air Conditioning
 - Landscaping
 - Masonry
 - Plastering/Drywall
 - Plumbing
 - Roofing

“

Sagamore Insurance Company is the leader of auto insurance in the agency because of the ease of doing business on the Internet and the top commission.”

- Sarah, a Sagamore producer

For the Producer

Sagamore believes the producer's job is to sell insurance and not to do the work of an insurance company. We help you do your job by providing the best product at a competitive price.



Commission

- 15% for new business
- 13% for renewals

Claim Service

- Experienced, professional handling prevents inquiries and complaints to the agent.
- Phone reporting of claims.
- Prompt, efficient investigation and payment.

Underwriting

- Instant eligibility determination.
- Immediate quotes via the Internet.
- Immediate certificate issuance.
- Automatic renewals.
- No volume requirements.
- Annual policies.

Billing

- Direct bill (you collect the initial payment and we do the rest).
- Insureds and producers may make payments via EFT and credit card.
- Insureds may make payments online at:
www.sagamoreinsured.com

Star Producer Plan

Earn up to 22% commission

Sagamore pays extra commission to qualifying Star Producers every quarter for earned premium in that quarter.

Platinum: 7%

Gold: 5%

Silver: 3%

Bronze: 1%

- Every agency contracted with Sagamore is eligible to become a Star Producer.
- Earn up to an additional 7% commission.
- Easy qualification: low volume requirements with attainable loss ratios.
- All production attributed to a single tax I.D. number will be combined and evaluated for Star Producer status.
- The extra commission is based on earned premium, so no charge-backs will occur.

Point-of-Sale

Sagamore allows you to quote, bind, process endorsements and payments online.

Visit: www.sagamoreartisan.com

- Receive immediate quotes.
- Review policies.
- Process applications and endorsements.
- E-mail, fax or print additional insured endorsements and certificates of insurance in your office.
- Obtain billing summaries, including complete status regarding payment information.
- Submit cancellations.
- Allow insureds and producers to make payments immediately via electronic funds transfer (EFT) and by credit card.
- Order supplies.