

CORPORATE STRUCTURE

Baldwin & Lyons, Inc.

HOLDING COMPANY

Protective Insurance Company

Protective Specialty Insurance Company

Sagamore Insurance Company

RATINGS

A+ (Superior) by **A.M. Best** and “aa” ICR. Affirmed on April 20, 2010.

A (Excellent) by **Weiss Ratings**, the nation’s leading independent provider of ratings for financial services companies. Fewer than one percent of the nation’s P&C insurers meet the criteria for exceptional financial strength.

OTHER HIGHLIGHTS

- Policy Holder Surplus of \$368 million and NWP to Surplus Ratio of less than 1 to 1.
- Consistently receive the highest financial strength ratings in the industry.
- Established company dating back to 1930.
- Strong long-term capitalization maintained over many years.
- Company has generated operating gains in each of the last five years.
- Long-tenured senior management team with bottom-line focus.
- Track record of profitability – volume is allowed to fluctuate during soft/hard markets, profitability achieved throughout the insurance cycle.
- Strong and conservative balance sheet.
- Committed to long-term growth of book value.
- As is the case with all new products launched by the group, the MPL program is reinsured with quality reinsurers rated A+ and A by A.M. Best.
- To clearly demonstrate the unqualified commitment to PSIC by Baldwin, PSIC is supported by an aggregate reinsurance agreement with Protective Insurance Company (PIC). This agreement, in effect, provides for the full, unlimited guarantee of PSIC’s financial commitments by the Parent.